

# PROBABILITY

## EMPIRICAL:

relationship or expectation is found  
by experiment or use of historical  
data

## THEORETICAL

expectation is found by use of logic,  
symmetry or listing outcomes

## SUBJECTIVE

based on belief or judgement of  
what will happen

Some basics.....

## EXCLUSIVE AND NON- EXCLUSIVE EVENTS

Two events are mutually exclusive if  
they are not related



Two events are not exclusive or joint  
if they can occur together



Examples:

throwing a 1 or 6

picking a Heart or a Picture card

## RULES OF ADDITION

If events are exclusive:

$$\begin{aligned} \text{Prob (A or B)} &= P(A \cup B) \\ &= P(A) + P(B) \end{aligned}$$

$$P(1 \text{ or } 6) = \quad P(K \text{ or } Q) =$$

If events are not exclusive:

$$P(A \cup B) = P(A) + P(B) - P(A \cap B)$$

$$P(\text{Heart or Queen}) =$$

$$P(\text{Spade or Picture}) =$$

A picture or listing outcomes helps

Investigate throwing two dice and adding the totals:

How many possible outcomes are there?

Find the probabilities of throwing:

- a double
- a total of 10
- a double or a total of 10
- at least one 6

6	.	.	.	.	.	.
5	.	.	.	.	.	.
4	.	.	.	.	.	.
3	.	.	.	.	.	.
2	.	.	.	.	.	.
1	.	.	.	.	.	.
	1	2	3	4	5	6

## INDEPENDENT, DEPENDENT AND CONDITIONAL PROBABILITIES

Two events are **INDEPENDENT** if the occurrence of one is not affected by the occurrence of the other one

example: throwing a die

If an event depends on or is affected by what has happened before then the events are **DEPENDENT** or the second event is **CONDITIONAL** on the first

example: passing an exam second go

## MULTIPLICATIVE RULES

If events are **independent**

$$P(A \cap B) = P(A) \cdot P(B)$$

e.g:  $P(\text{two sixes}) = P(6) \cdot P(6)$

B/A means B  
once A has  
happened

If events are **dependent**

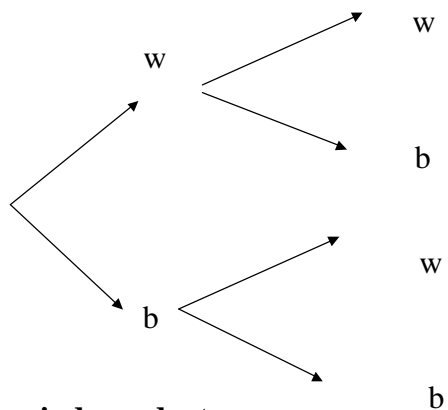
$$P(B/A) = \frac{P(A \cap B)}{P(A)}$$

e.g:  $P(<4 / \text{Heart}) = \frac{P(<4 \text{ and Heart})}{P(\text{Heart})}$

## TREE DIAGRAMS

3 white and 7 blue balls in a bag

1. If a ball is selected and then replaced...

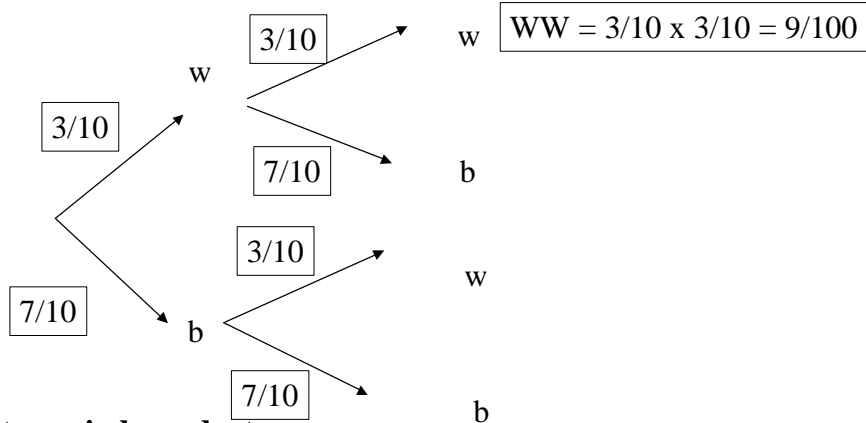


Events are independent

## TREE DIAGRAMS

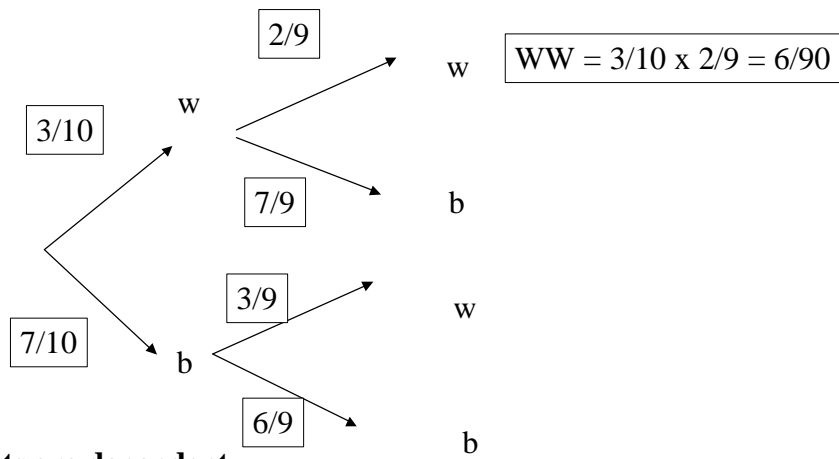
3 white and 7 blue balls in a bag

1. If a ball is selected and then replaced...



Events are independent

**2. If a ball is selected but not replaced...**



**Events are dependent**

The results of a survey of 250 customers at a jeans store can help us in marketing:

Age	Male	Female	totals
< 30	100	75	175
30+	50	25	75
totals	150	100	250

**MARGINAL PROBABILITIES** are found on edge of table

$P(F) = 100/250 = 0.4$

**JOINT PROBABILITIES** involve two classifications

$P(M \text{ and } 30+) = 50/250 = 0.2$

## CONDITIONAL PROBABILITIES

a probability once another condition has occurred

$$P(F / <30) = 75/175 = 0.429$$

Age	Male	Female	totals
< 30	100	75	175
30+	50	25	75
totals	150	100	250

Condition <30

Find the percentage or probability give info about the customers and underlying trends:

age or gender profile e.g.  $P(30+)$   $P(F)$

conditional probabilities look for a pattern:

age versus gender

e.g.  $P(30+ / F)$  and  $P(30+ / M)$

or  $P(F / <30)$  and  $P(M / <30)$

Age	Male	Female	totals
< 30	100	75	175
30+	50	25	75
totals	150	100	250

## BAYESIAN PROBABILITY

Thomas Bayes - Minister 1702 - 61

- He found a way to estimate the probability of an event that had already happened by using information from a sample

### PRIOR PROBABILITY

based on historical data

### POSTERIOR PROBABILITY

uses historical data and new information from surveys, testing etc.

Prob of A  
after B has  
happened

Prob A \* conditional  
prob of B after A has  
happened

The formula is

$$P(A/B) = \frac{P(A) \cdot P(B/A)}{P(A) \cdot P(B/A) + P(A') \cdot P(B/A')}$$

Total prob of B

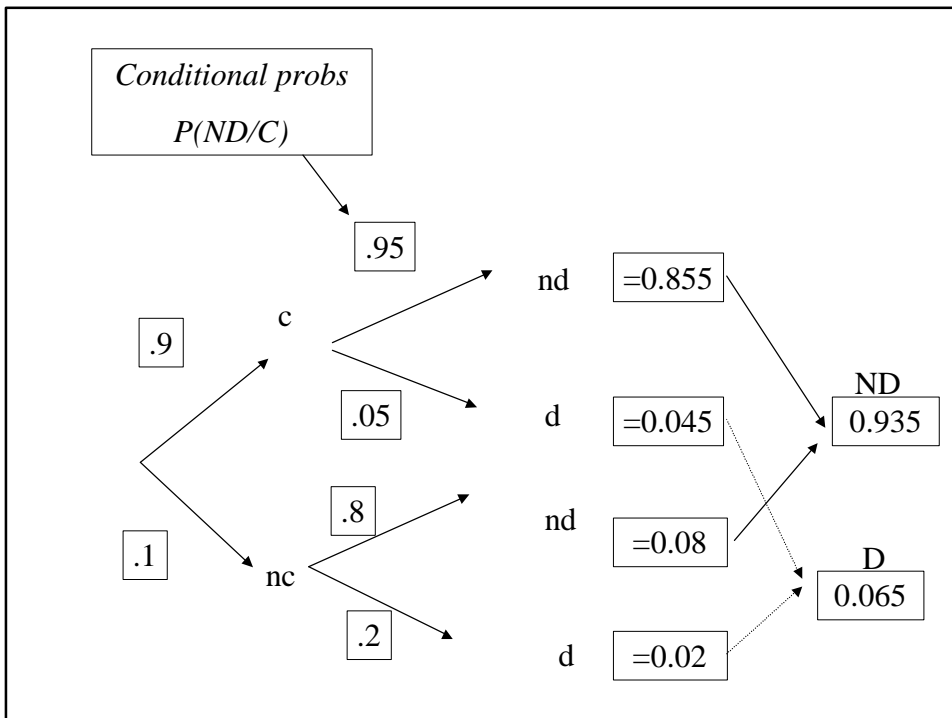
*Do not panic!*

*The formula you find in text books look complicated but using a tree diagram is straightforward and gives the same answer!*

A Manufacturing process needs to meet specifications.  
When it does the process is **In Control**.

- If it is in control the proportion of defectives is 0.05
- If it is out of control the proportion of defectives is 0.20
- Historical data suggests it is in control 90% of the time

We can up-date this historical info using Bayes.....





Sampling:

If you pick out a non-defective item, the probability of the process being in control is:

$$P(C/ND) = 0.855/0.935 = 0.914 \quad \text{i.e. 91.4\%}$$

If you pick out a defective item, the probability of the process being in control is:

$$P(C/D) = 0.045/0.068 = 0.662 \quad \text{i.e. 66.2\%}$$

The Prior probability of 0.9 is up-dated according to sample state

Analyse the following data using different probabilities.

What is the relationship between age, dress and buying behaviour?

**A probability case study - based on actual data in USA**

- 12 Up - market fashion stores selling women clothing.
- These attract many window shoppers and tourists.
- It would be useful if staff could identify serious buyers.
- The M.R. thinks that buying pattern is affected by age and dress of the shoppers.

- Data is collected recording the behaviour of a random selection of shoppers in one store.

<b>Data One: Female buyers</b>		under 40	40 plus
well dressed	buyer	2	8
	non- buyer	16	14
casually dressed	buyer	34	6
	non- buyer	50	70

Sub-totals are useful....

<b>Data One: Female buyers</b>		under 40	40 plus	total
well dressed	buyer	<b>2</b>	<b>8</b>	10
	non- buyer	<b>16</b>	<b>14</b>	30
		18	22	40
casually dressed	buyer	<b>34</b>	<b>6</b>	40
	non- buyer	<b>50</b>	<b>70</b>	120
		84	76	160
		<b>102</b>	<b>98</b>	<b>200</b>

The following information comes from the same store,  
but for male buyers.

Analyse the data using a tree diagram and Bayes.

Who should the shop assistant target?

**Male buyers**

- form  $\frac{1}{3}$  rd of customers
- 6 out of 10 made a purchase
- of those who made a purchase 2 out of 10 wore suits
- of those who didn't make a purchase 9 out of 10 were not in a suit